



## *Excellent turnaround time resulting in SAP skill partnering with the global Business Service Provider*

### **Client:**

*A multinational and one of the largest technology and consulting company in the world employing 380 thousand employees worldwide.*

### **Challenge:**

*Client wanted us to support in forming a team of experienced members in SAP Business by Design, SAP Sales on Demand, SAP Sourcing on Demand and SAP Travel On demands.*

### **Result:**

*We started with our pilot batch of 10 Support Engineers and ramped up to 65 support engineers across L1, L2 and L3 levels in less than three months.*

### **Solution:**

We were able to line up 120 well screened candidates in every such recruitment drive. We first identified our internal team of recruiters, delivery lead and technical panel who had experience in hiring for production support skills.

We then identified job seekers who were providing product support and checked their interest to learn other products of SAP, learnability and technical knowledge. Regular weekend recruitment drives for clients with prior technical screening resulted in placing desired quality and number of support engineers within the agreed TAT.

### **Client Response:**

Client was extremely happy with the turnaround time and we are now the preferred partners for SAP skills with the client.