Driving Excellence through Customised Solutions for an Industry Leader in Enterprise Software

Client:

A multinational software corporation operating in 180 countries in the business of creating enterprise software for various business operations.

Challenge:

Client wanted to ramp up the operations for supporting one of their application from an HC of 10 to 125 in less than 8 months.

Result:

We were able to deploy the required workforce as per the plan. A mix of Junior and Senior -115 Application Support engineers in a time frame of seven months.

Solution:

We had mutually agreed to help the client to achieve this by deputing an exclusive team for this. We started with a 5 member well experienced and effective IT Recruiters, one lead and one SME. We initially started with our existing bench pool matching the job description and had the candidates go through the first level screening with our SME. Shortlisted candidates were showcased to the client for further processing. We had organized regular hiring events in our office with a foot print of 60 -75 and success rate of 10 to 12% in each event.

Client Response:

The client remarked that the plan was extremely successful and was executed to perfection by iLabs. The client also expressed that the company strategy to differentiate itself from competitors in terms of the quality of staff deployed in its initial customer facing interaction and solution development was a success.